



Hajdrihova 2, 1000 Ljubljana  
PO 255  
[www.eles.si](http://www.eles.si)

Support activities Sector  
Public procurement sector

Our ref.:  
894/MK/JN23/00169

Ljubljana

**Subject: Invitation**

On behalf of ELES, d.o.o. Hajdrihova 2, Ljubljana you are kindly invited to submit your application for the best project proposal in the field of loss reduction in the network. In front of you is the documentation that will serve you as aid in preparing your application for the public open competition

You are kindly invited to submit your application

Kinds regards,

ELES, d.o.o.  
Strategic Innovation Sector  
Director  
Uroš Salobir MSc

**Invitation**

**Open public competition for the selection of the best project proposal in the field of network loss reduction**

**ELES, d.o.o.**

1. ELES Ltd., Hajdrihova 2, 1000 Ljubljana (hereinafter: ELES) invites all interested parties to apply for the public competition for the selection of the best project proposal in the field of network loss reduction.

ELES is the Slovenian electricity transmission system operator and the leading Slovenian power company in the field of supporting green transformation. It is focused on advanced solutions that will enable a transition to sustainable energy. ELES would like to actively involve in its processes the development of top-notch solutions from start-up companies, especially by combining domain knowledge. At ELES, we ensure the safe, reliable, and uninterrupted transmission of electrical energy. We are the guardians of the Slovenian power system, closely connected with the transmission networks of neighbouring countries and integrated into the European energy system. We are responsible for ensuring that electrical energy is always available and that consumers can fulfil their needs and desires at any moment of the day with its help.

**For this competition, ELES has selected the project theme in the reduction of losses in the electricity grid.**

All interested parties should apply by filling out the form on the HTSB Scouting website:

[HTSB Scouting \(hightech-startbahn.de\)](https://www.htsb-scouting.com)

The complete documentation is available at the aforementioned website and its available to all interested parties from the day of the public competition announcement until the application deadline.

2. The competition will be carried out in three phases.

In the first phase, the commission of the client will review the submitted applications and assess them based on their interest and utility from the perspective of the electricity transmission network. The top 20 applicants with the highest aggregate scores as the sum of scores from individual mentors will advance to the next phase of the competition.

First phase applications should be submitted on the above-mentioned website. The method of application submission for the second phase of the competition will be defined after the completion of the first phase.

The first phase application collection opens on 20.7.2023 and lasts until 15.9.2023 until 1:00 PM. The selection of applicants for the second phase will conclude on 30.9.2023.

Second phase applications are evaluated by ELES according to the following criteria:

- Scalability of the solution. We evaluate the potential for broader use of the solution, even beyond ELES's transmission network. We also consider the potential applicability of the solution in the distribution network.
- Innovation of the solution. This criterion assesses how innovative the solution is compared to solutions we may have already identified.
- Technological maturity. What developmental phase the solution is in and how prepared it is for implementation.
- Capability to execute the project. Considering our internal resources, how feasible is the project proposal from our side. How many resources does it require, and does it intertwine across several areas?

Each member of the expert commission will score each criterion on a scale of 1-10. The 10 applicants receiving the highest number of points, calculated as the sum of received ratings all divided by the sum of possible points (maximum score in each category) times 50, will proceed to the third phase of the competition.

$$\text{Points of second stage} = \frac{\text{received points of second stage}}{\text{total possible points of second stage}} * 50$$

In the second phase, the selected applicants will complete an application to implement a pilot project in the Slovenian electricity transmission network. ELES offers applicants the assistance of HTSB Scouting, which ELES has hired to help with the competition. Applicants can get detailed information about ELES's activities and guidance for preparation from it. The form for preparing the application will be published on the above-mentioned website upon completion of the first phase of the competition.

The second phase begins on 1.10.2023 and lasts until 31.10.2023 until 1:00 PM. The second phase selection will be made on 7.11.2023.

In the third phase of the competition, applicants will prepare a presentation (pitch) at the final event (organized in electronic format), in which they will present their collaboration proposal.

In the third phase, the expert commission will also rate the presentation, which will account for 50% of the total score. The remaining 50% of the total score comes from the points achieved in the second phase of the competition from the previous equation. Presentation points are calculated by dividing the sum of received scores from the commission members by the sum of the highest possible scores and multiplied by 50.

$$\text{Points of third stage} = \frac{\text{received points of presentation}}{\text{total possible points of presentation}} * 50$$

The final event of the third phase will be held on 30.11.2023 (hour to be determined).

The competition will be conducted as part of the process for submitting a public procurement of services and with the public announcement of the best project proposals. ELES may agree to execute a project worth up to €49,900. The applicant with the most points from the competition will have priority. If an agreement with the top-scoring applicant is not possible, ELES may agree to execute the project with one of the lower-ranked applicants. ELES reserves the right not to conclude a purchase order for the project proposal if it is deemed unsuitable.

Selected applicants must submit a signed anti-corruption clause (appendix) and a fully completed and signed "STATEMENT" form (6th paragraph of Article 14 of the Integrity and Corruption Prevention Act (ZIntPK, Official Gazette of RS, No. 69/11 - Consolidated text, 158/20 and 3/22 – ZDeb)) before signing the purchase order. In case of a consortium, all consortium members must complete the documents. If it is found that the selected applicant has submitted a false statement or false data on the facts stated in this statement, the purchase order is null.

ELES reserves the right to change the dates of execution of individual phases, about which it will timely inform the participating applicants.

3. Communication with applicants will be carried out through the following website:

[HTSB Scouting \(hightech-startbahn.de\)](https://www.htsb-scouting.com)

On this site, ELES will publish application forms for each phase of the competition and provide contact information for any potential questions.

4. Conditions for participation in the competition

The applicant must meet the following conditions:

- Legal entity status
- Compliance with the conditions from the declaration form about meeting the conditions, statement about ownership, and the anti-corruption clause (this declaration will be signed by selected applicants in the third phase, the statements can be checked by ELES and the applicant can be disqualified subsequently if they do not meet them)
- The application must be submitted in English,
- The applicant must submit their application using the forms that the client will publish on the mentioned website.

APPLICATION FORM

- 1. Company Name: .....
- 2. Address: .....
- 3. Company Number: .....
- 4. VAT Identification Number: .....
- 5. Provider's Bank Account Number: .....

6. Responsible person of the provider and their role:

.....

7. Contact

Role: .....

Phone: .....

Email: .....

8. Vision Description

.....

.....

.....

.....

.....

.....

Applicant ..... (name of the applicant) applies for the competition for the selection of the best project proposal in the field of reducing losses in the network.

ELIGIBILITY STATEMENT

**Under criminal and material liability, I declare that:**

1. no law, regulation, or decision of any body prohibits me from carrying out the activity that is the subject of this competition.
2. I have settled all due taxes, contributions, and other obligatory charges or business obligations in accordance with the applicable legislation in the Republic of Slovenia;
3. In the last five years, I have not been finally convicted of a criminal offense;
4. As a defendant, I am not in
  - a judicial investigation,
  - any hearing before a court, or
  - a procedure for an offense,the consequence of which could be a prohibition or inability to conclude and fulfill the contract that is the subject of this competition;
5. I am not in the process of bankruptcy, compulsory settlement, liquidation, or other mode of termination;
6. I am familiar with the conditions of this competition and fully accept them.

**The above data is true, and I am prepared to prove it by submitting the relevant certificates or documents.**

**Signature:** .....

Pursuant to article 14(6) of the Integrity and Prevention of Corruption Act (Official Gazette of the Republic of Slovenia 69/11 – UPB2, 158/20)

DECLARATION

The \_\_\_\_\_ tenderer:  
(the company's name, seat and registration number)

declares that, on the day of signature of this Declaration, the Company has the following partners, shareholders, silent partners and economic operators considered to be our associated companies pursuant to the Companies Act:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\* (For natural persons, please state: first name and last name, postal address and their share; for legal persons, please state: the company's name, seat, registration number and their share).

Place and date:  
.....

Legal representative of the tenderer:  
.....

**ANTI-CORRUPTION CLAUSE**

Order form NAR2023/.....

for the public open competition for the selection of the best project proposal in the field of reducing losses in the network (JN23/00169)

**ANTI-CORRUPTION CLAUSE**

In case someone in the name or account of the other contractual party, offers or gives any undue benefit to a representative or intermediary of the client for:

- the acquisition of business or
- for concluding a contract under more favourable conditions or
- for the omission of due control over the performance of contractual obligations or
- for another action or omission, which caused damage to the client or enabled the obtaining of an undue benefit to the client's representative, the other contractual party or its representative, agent, intermediary.

it is null and void, but if the order form has not yet been valid, it is considered that it was not concluded.

....., **date:** .....

**Ljubljana, date:** .....

**APPLICANT**

.....  
.....  
.....

**CONTRACTOR**

ELES, d.o.o.  
CEO  
Aleksander Mervar Msc